

Subject: RE: ESET - any additional technical questions
Date: Tuesday, March 26, 2013 5:34:00 PM Eastern Daylight Time
From: Mathew Amat
To: Andrew Munchbach, Bill Mylchreest
CC: Scott Brown, Sophie C Wong

Hi Andrew,

Please find the attached 3 year quote and note that this quote only includes 3 year pricing on the Faculty/Staff machines. The Student licensing will be free for the 1st year and bought year to year at the \$3.85 rate.

Best Regards,

Mathew Amat
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Ask me about ESET Secure Authentication, ESET's newest product that protects passwords and prevents data breaches using a highly secure mobile two-factor (2FA) one-time password (OTP) authentication system.

-----Original Message-----

From: Andrew Munchbach [<mailto:amunch@MIT.EDU>]
Sent: Tuesday, March 26, 2013 12:56 PM
To: Bill Mylchreest
Cc: Scott Brown; Mathew Amat; Sophie C Wong (swong@MIT.EDU)
Subject: Re: ESET - any additional technical questions

Thank you, Bill.

Andrew

Bill Mylchreest wrote:

Hello Andrew,
Mathew Amat will be sending over a price quote for 3 years, so you have both options to compare. Mat can get you this ASAP.
Regards
Bill

-----Original Message-----

From: Andrew Munchbach [<mailto:amunch@MIT.EDU>]
Sent: Tuesday, March 26, 2013 3:26 PM
To: Bill Mylchreest
Cc: Scott Brown; Mathew Amat; Sophie C Wong (swong@MIT.EDU)
Subject: Re: ESET - any additional technical questions

Thanks, Bill. One immediate, non-technical, question that came to mind was this: is there a pricing difference if we sign a three-year contract as opposed to the one-year contract we were quoted?

Regards,
Andrew

On 03/26/2013 03:25 PM, Bill Mylchreest wrote:

Hello Andrew,

Just following up regarding any further technical questions you may have at this point regarding ESET and your trial. I believe you had a few follow up questions for Scott Brown, and I just wanted to make sure we addressed everything up to this point.

Let us know anything else you need, whether they be related to our products or professional services. I have copied Scott on this email, so just "reply all" for any questions,

Thanks

Bill

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