

HAKIM RICHARD THOMPSON

224 Albany Street Apt. 123
Cambridge, MA 02139
(202)-615-7376
hakim@mit.edu

EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

Candidate for MBA, June 2010 – Enrolled in Track in Finance

2008-Present

- Member of the Venture Capital & Private Equity Club – Dubai Trek co-organizer
- Member of the Investment Management club,
- Vice President, Sponsors, Minority Business Club
- MIT \$100k Entrepreneurship Competition participant – location based iPhone application
- Selected by faculty to work in an MIT team assisting a Boston startup baseball organization on a planned \$86 million stadium financing deal and minor league MLB team move to greater Boston
- Recipient of MIT Sloan Dean's Scholarship

PRINCETON UNIVERSITY

Princeton, New Jersey

BA, Politics, Near Eastern Studies

2002 - 2006

- Relevant Coursework: Macroeconomics, Calculus, Analytical Statistics & Research Statistics
- Political Economy, International Relations, Foreign Policy Analysis
- Princeton Varsity Men's Lacrosse Team. Played on a nationally ranked collegiate team combining teamwork, leadership and discipline. 2004 NCAA semifinalist.

EXPERIENCE

KLEINER, PERKINS, CAUFIELD & BYERS

Menlo Park, CA

Summer Intern, MOBshop

Summer 2009

- Joined the founding team of MOBshop, a mobile-smartphone application to be deployed across iPhone, Android and Blackberry mobile platforms, targeting the consumer retail experience on a mobile wireless device.
- Assisted and developed the product roadmap and business strategy with CEO and founder, Cyriac Roeding after receiving \$5million in Series-A financing as a part of Kleiner Perkins' iFund initiative.

GOLDMAN SACHS & CO

New York, NY

Analyst, Foreign Exchange Macro Sales

2006 – 2008

- Managed 500 hedge funds, pension funds, banks, and private wealth clients' needs in foreign exchange and interest rate products in a team of 8 sales-traders
- Transacted live spot and forward exchange rates, vanilla and exotic F/X options, sovereign CDS and interest rate trades regularly
- Pitched and designed F/X trade ideas to our client-base to hedge foreign currency exposure in relation to their underlying investments.

NASD Certifications: Series 7 & Series 63

GOLDMAN SACHS & CO.

New York, NY

Summer intern

Summer 2005

- Contributed to 3 sales/trading desks during a 10-week competitive internship with 150 total summer interns.
- Assisted the high yield sales, crude oil trading, and mortgage syndicate desks, learning the details of each desk. Wrote morning 'wraps' of economic events, trading ranges, and emerging statistical trends in price action

THE WHITE HOUSE, EXECUTIVE OFFICE OF THE VICE PRESIDENT

Washington, DC

Summer intern

Summer 2004

- Established and managed Excel database capable of filtering and segmenting the 3,000 - 5,000 daily calls in the correspondence division
- Analyzed data and compiled weekly reports in collaboration with my intern team which highlighted areas of significant concern for the Vice President. These reports were then delivered directly to the Vice President's office.

OTHER ACTIVITIES

- **Starting Bloc Organization Fellow.** Starting Bloc provides socially conscious undergraduate students with the training and experience necessary to drive social and economic innovation through their careers and lives as engaged citizens
- **Management Leadership for Tomorrow (MLT).** This national program delivers an intensive one-year career preparation curriculum for those interested in finance, consulting or other business careers
- **Skydiving.** Skydived twice out of Pepperell, Massachusetts, from 11,000ft and 12,000 ft in tandem jumps.
- **Running.** Ran the July 2009 San Francisco marathon.
- **Lacrosse.** Played in the Gotham lacrosse league while in New York and continue to play recreationally.