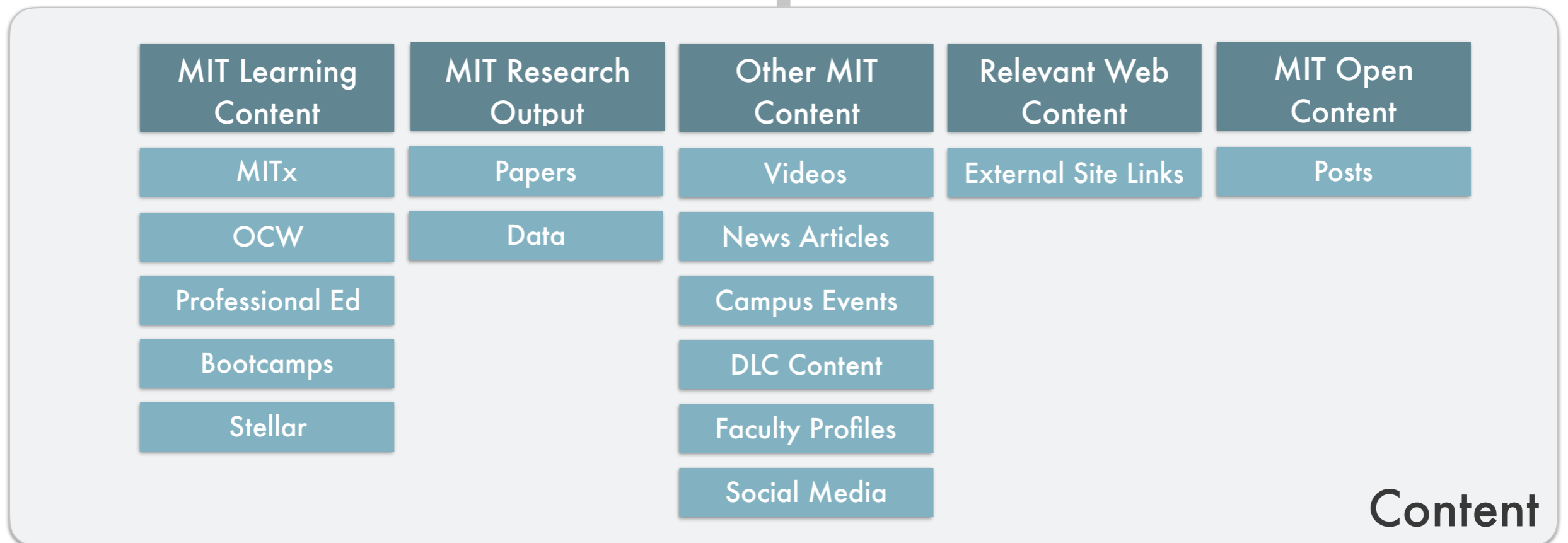
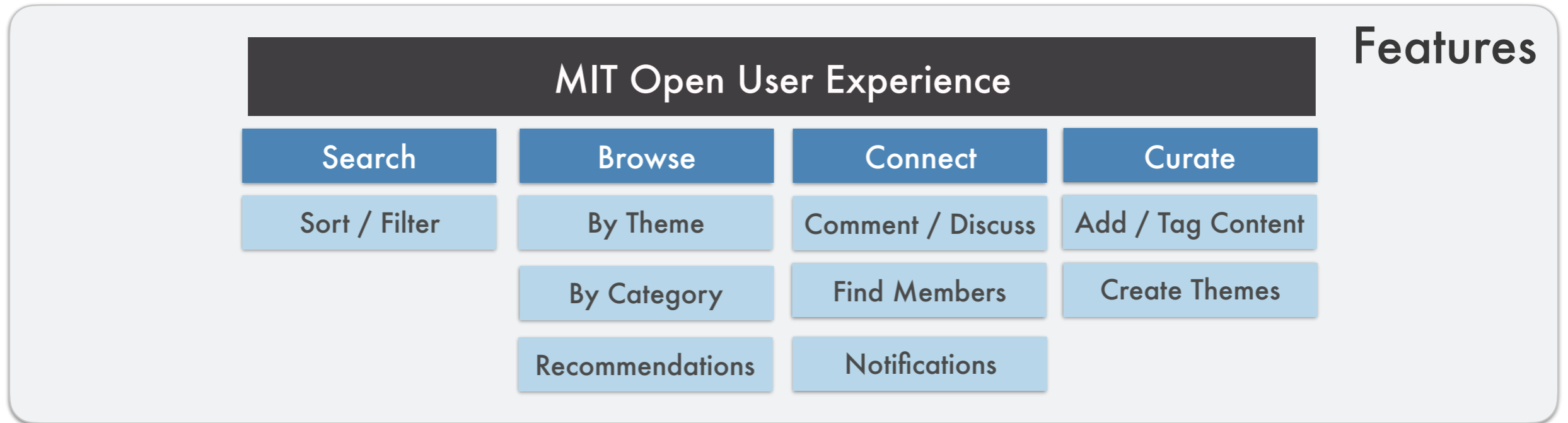


MIT Open: Experience Strategy

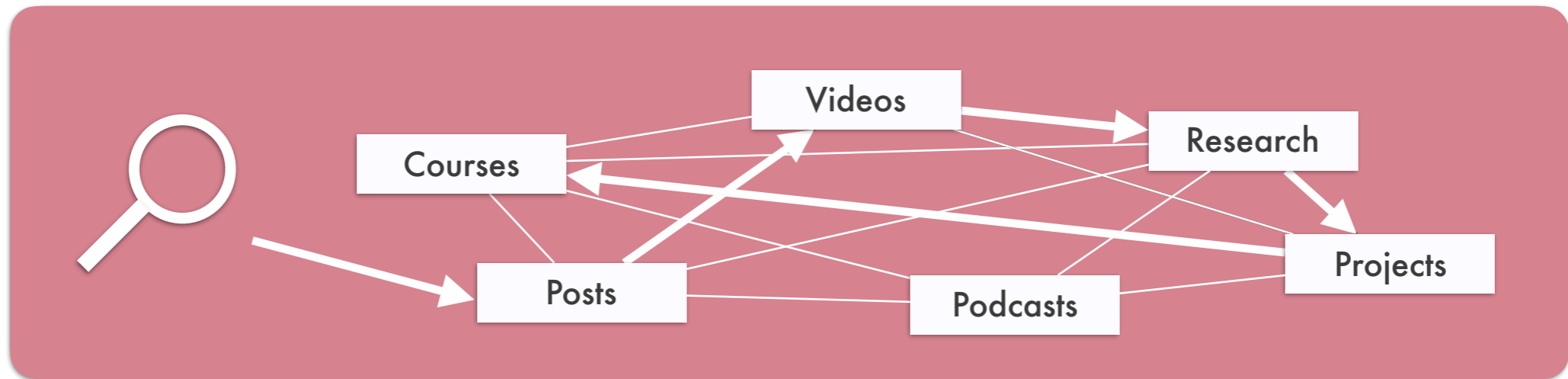
Draft 12/6/17

MIT Open creates a simple way for Learners and the MIT Community to connect with MIT content and each other.

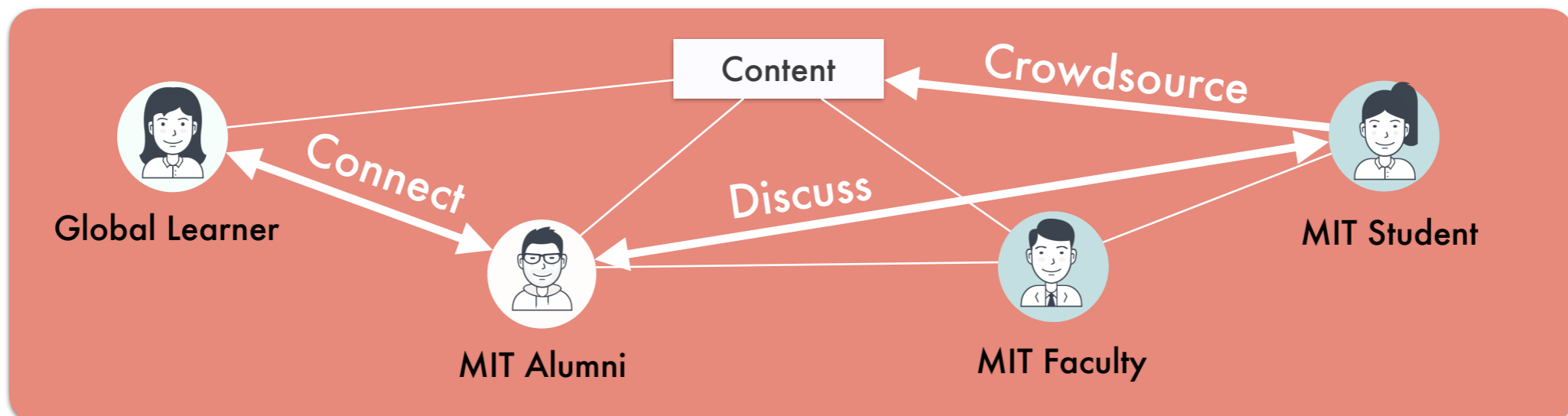


MIT Open offers two basic services

1. It makes a broader range of MIT content far more *discoverable* and *interconnected*.

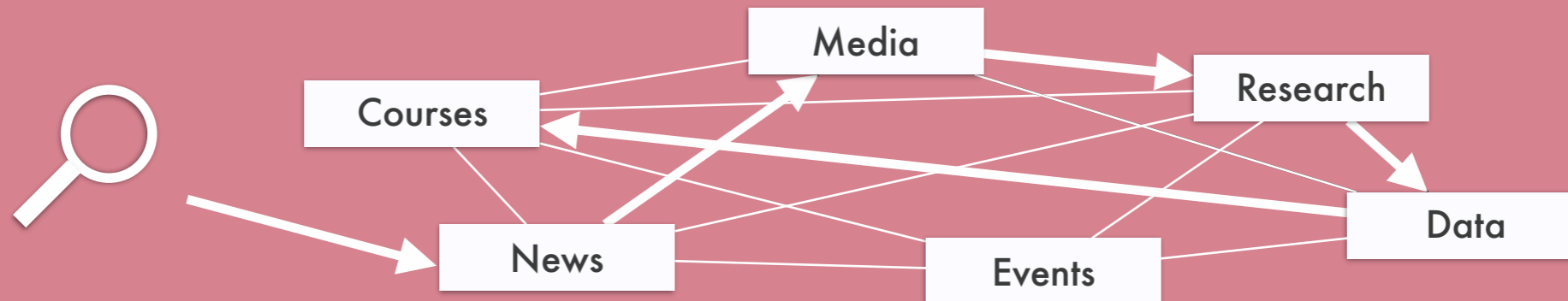


2. It makes MIT feel more *approachable* allowing MIT Community and global learners to *engage* around the content they value most.



Value to Users

1. Make MIT content more discoverable



Global Learner

As a Global Learner or MIT Student

I want to **Easily find the content** that interests me most

So I can Advance my educational / professional goals and feed my curiosity



MIT Student

As a MIT "Expert"

I want to **Curate and share the content** that I consider most important.

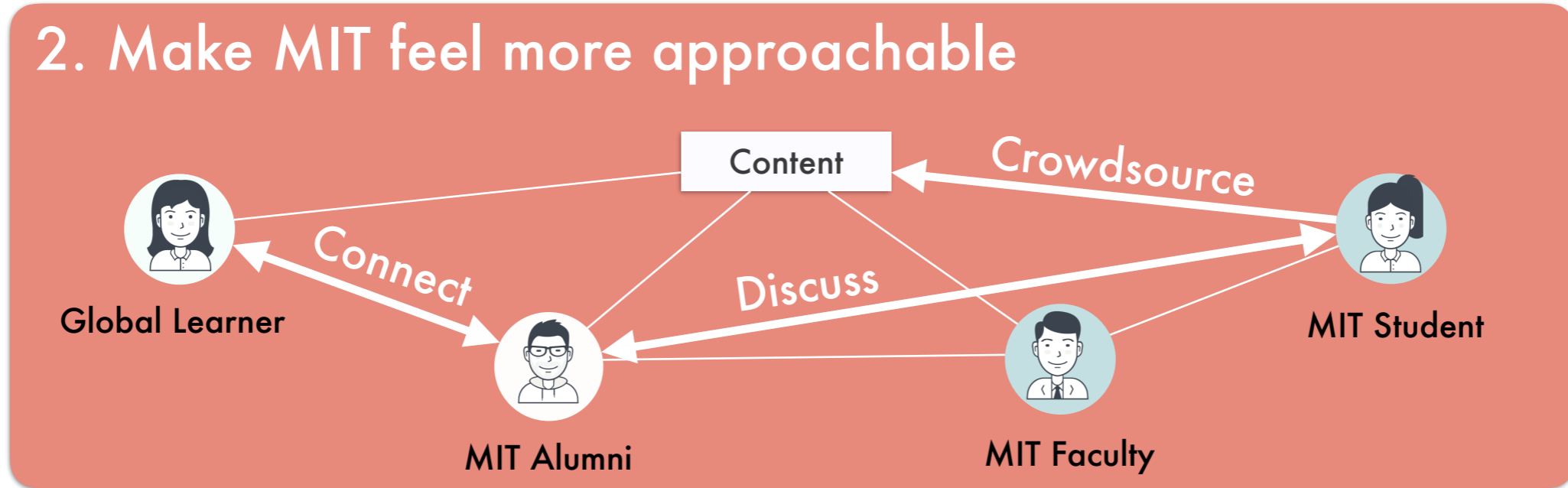
So I can Better expose my work and influence a domain of knowledge



MIT "Expert"

Value to Users

2. Make MIT feel more approachable



Global Learner

As an MIT Learner or MIT Student
I want to **Engage directly with my peers** in the MIT community and outside world
So I can Gain real-world knowledge & form connections with similar people.



MIT Student

As an MIT "Expert"
I want to **Build a community** of students and learners around a discipline
So I can Get more learners engaged around content relevant to my domain.



MIT "Expert"

The MIT Open User Journey

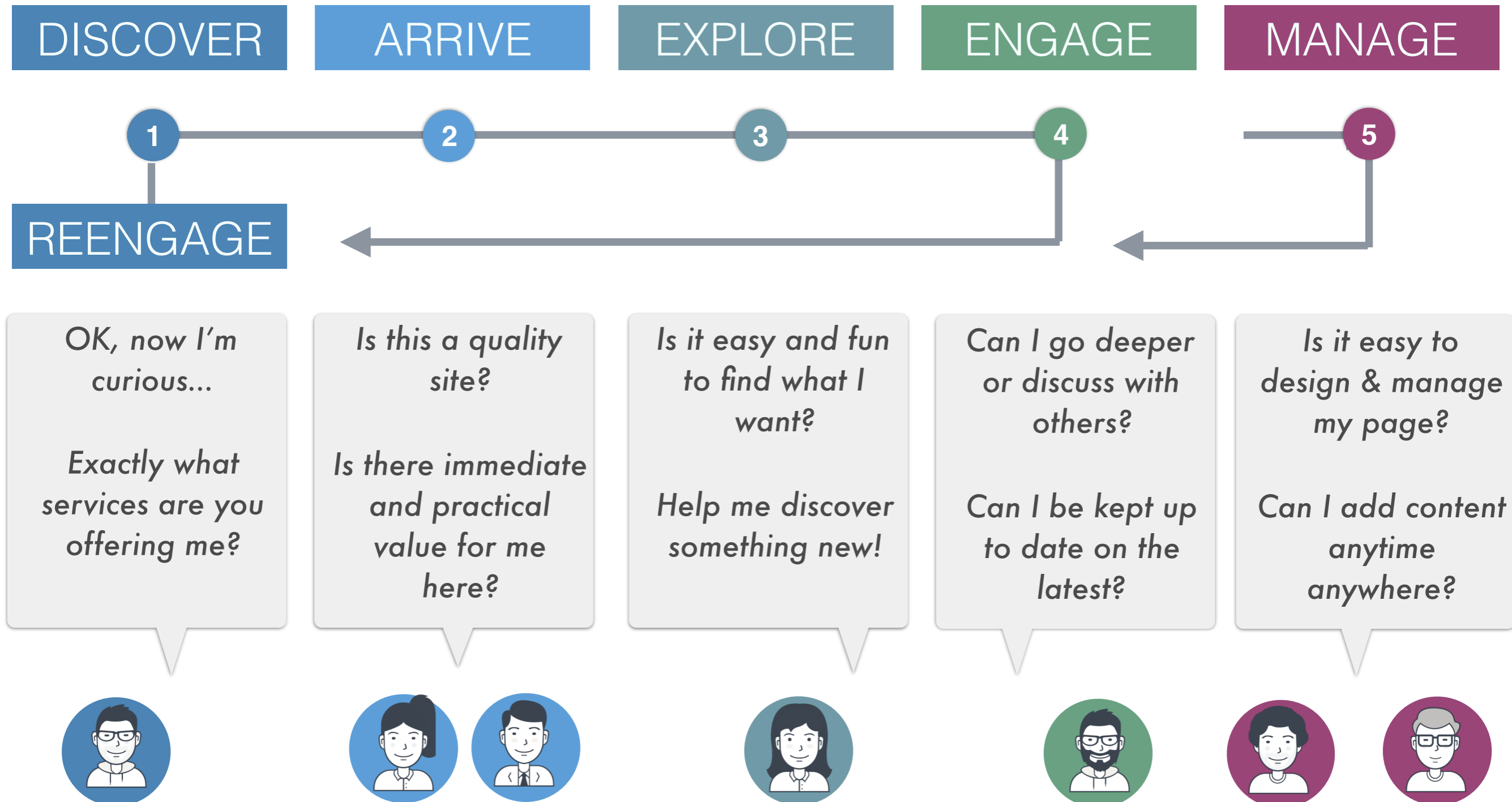
The User Journey

The MIT Open user journey will be designed around a classic engagement funnel

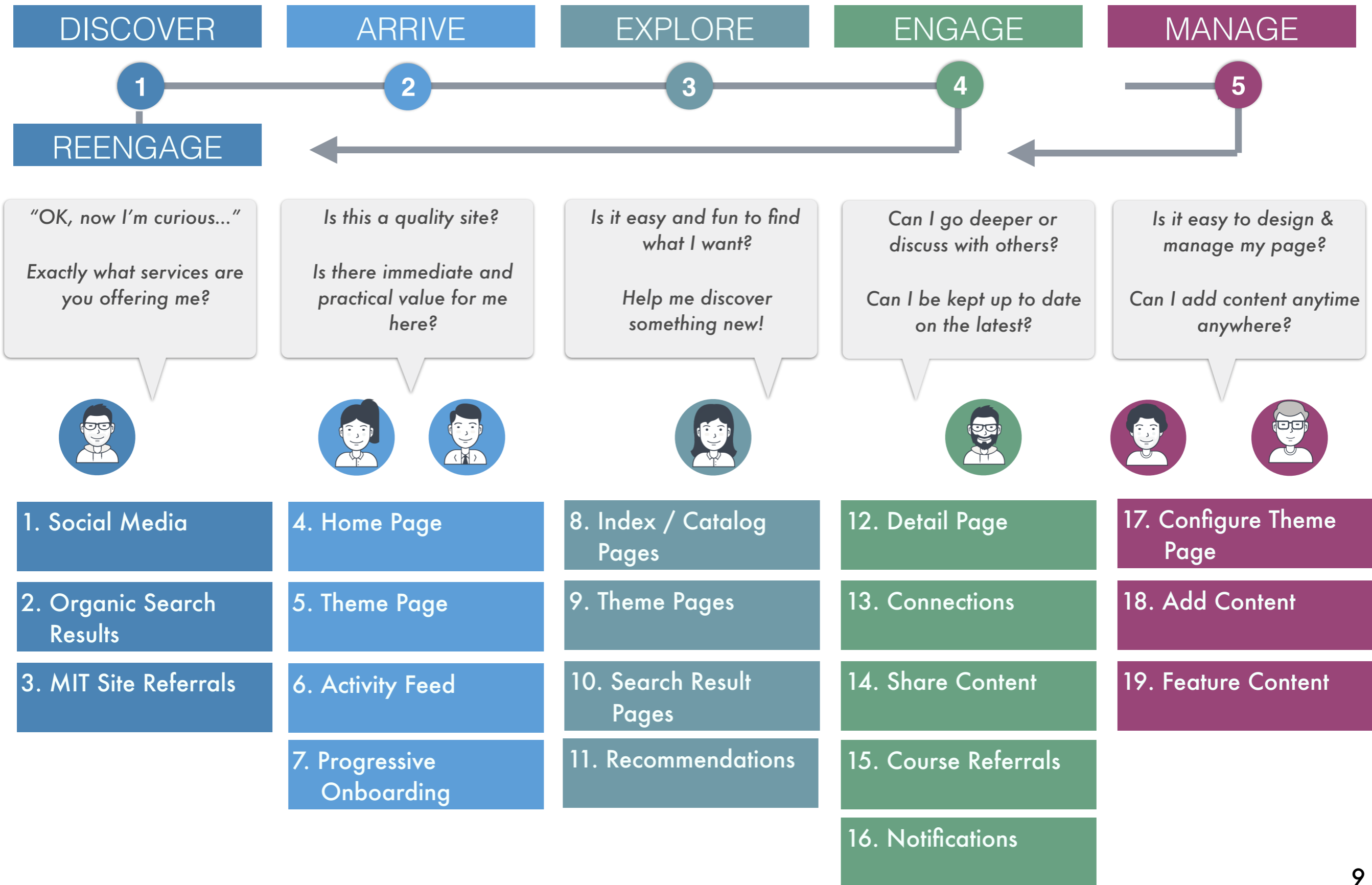


The User Journey

We align each moment of the journey with user goals to engineer deeper engagement over time.



The User Journey



Three User Stories

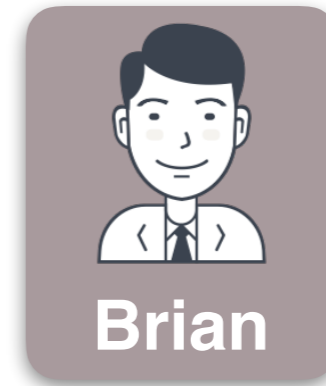
Visitor



Member



Curator



First time visitor



My name is Ramon. I'm 32 years old, and I attend a small community college in Brazil

I don't have top-notch educational resources in my town, but I'm smart and ambitious.

I'm looking for a way to expand my professional opportunities through education.

Journey	Discover	Arrive	Explore	Engage
Touchpoint	1. Social Media	4. Home Page	10. Onsite Search Results	15. Course Referrals
User Action	I discovered MIT Open through my social media feed.	I was most interested by the breadth of content I saw	Onsite search helped me find exactly what I wanted across multiple media.	I discovered and easily signed up for a course that I never knew existed.

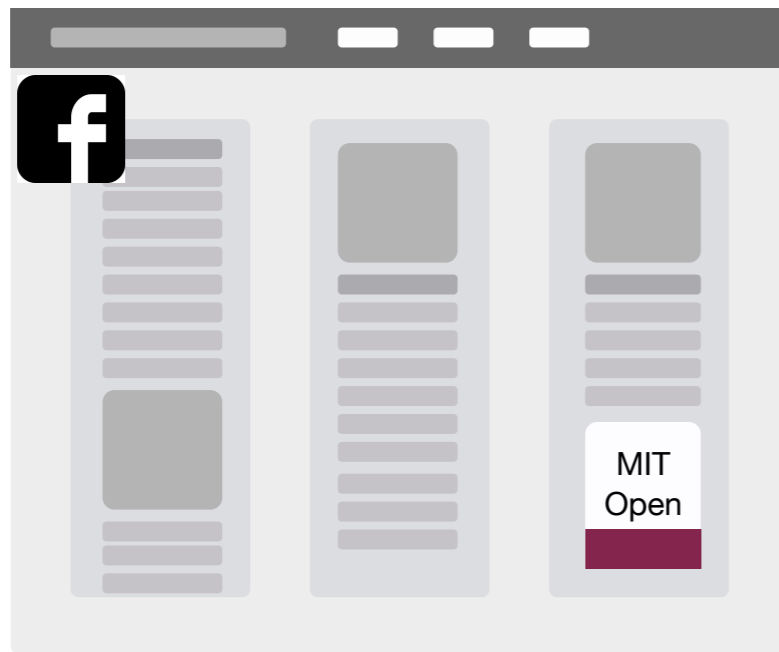


First Time Visitor
Ramon from Brazil

Discover

1. Social Media

Ramon is reading through his favorite social media feeds – a nightly ritual – and comes across mention of MIT Open. Curious, he decides to click.

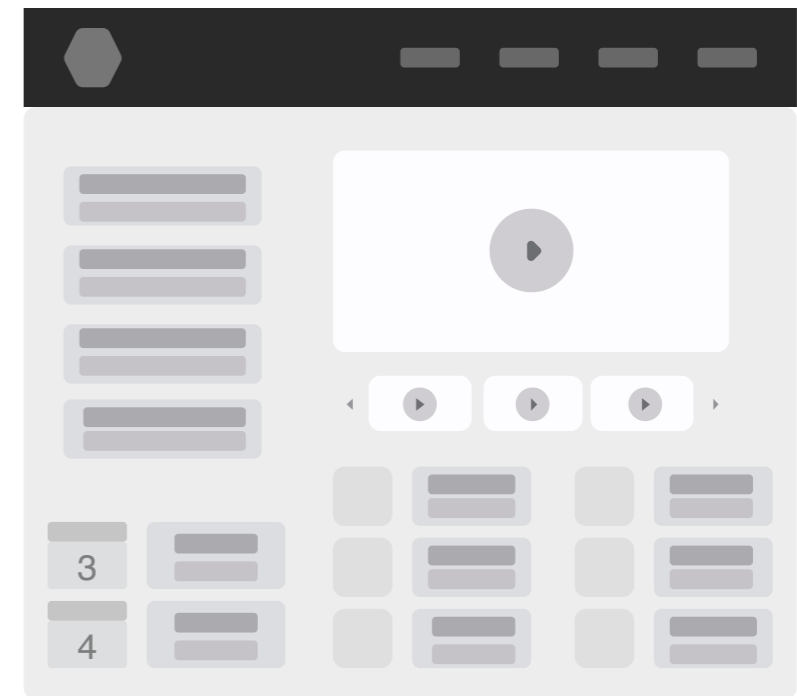


I love MIT! I followed an OCW course last year. Maybe I can find something interesting.

Arrive

4. Home Page

On MIT Open, Ramon discovers a universe of learning. Spends the next 45 min's exploring videos and discussions on various topics.



This is amazing!
I had no idea that MIT offered so much content all in one place.

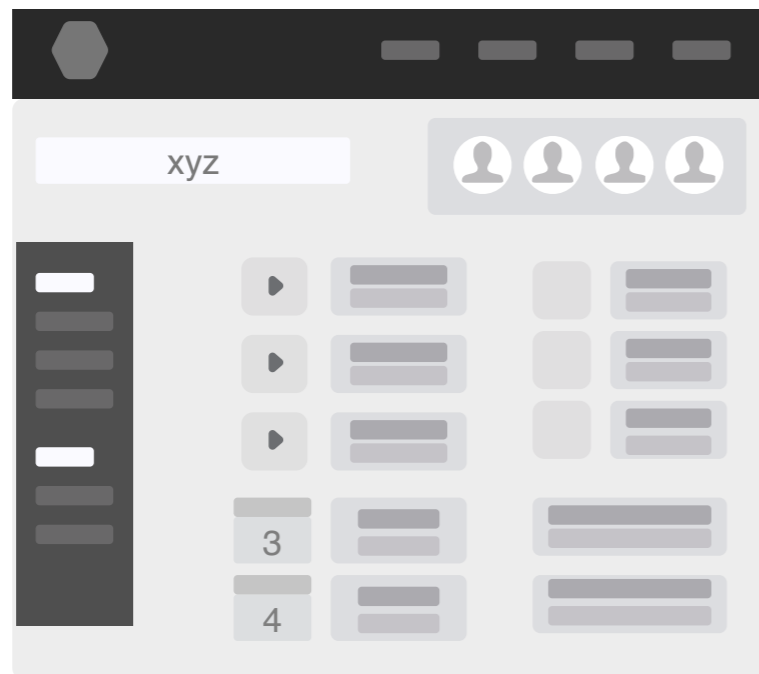


First Time Visitor
Ramon from Brazil

Explore

10. Onsite Search

Searches MIT Open for a topic that interests him. Results are comprehensive, well arranged, and categorized by type and popularity.



These results are far more useful than anything I've found before. MIT Open surfaces the best content that MIT creates.

Engage

15. Course Signup

Ramon discovers a course that interests him. He signs up for the course and begins to seriously considers a *MicroMasters*.



Exactly what I've been looking for! MIT Open connected me with content that advances my educational goals.

Active Member



My name is Hsu. I'm 25 years old – a Course 9 alumna specializing in Alzheimer's research.

I work in a biotech firm in my native Hong Kong, but I want to start my own business.

I miss the buzz of MIT innovation and I'd love to reconnect with other alumni

Journey	Discover	Arrive	Engage	Engage
Touchpoint	2. Organic Search Results	5. Theme Page	13. Connections	16. Notifications
User Action	MIT Open was a top result when I ran a Google search for "Alzheimer Disease."	When I landed on MIT Open, I was impressed by the quality of content.	Digging deeper, I wanted to connect with experts who ran the page	The updates on new content & discussions keep me coming back regularly.



Active Member

Hsu from Hong Kong

Discover

2. Organic Search

Hsu does a search for a topic in Alzheimer's research. One of the top Google results is from MIT Open as a top result. She's curious and clicks to learn more.

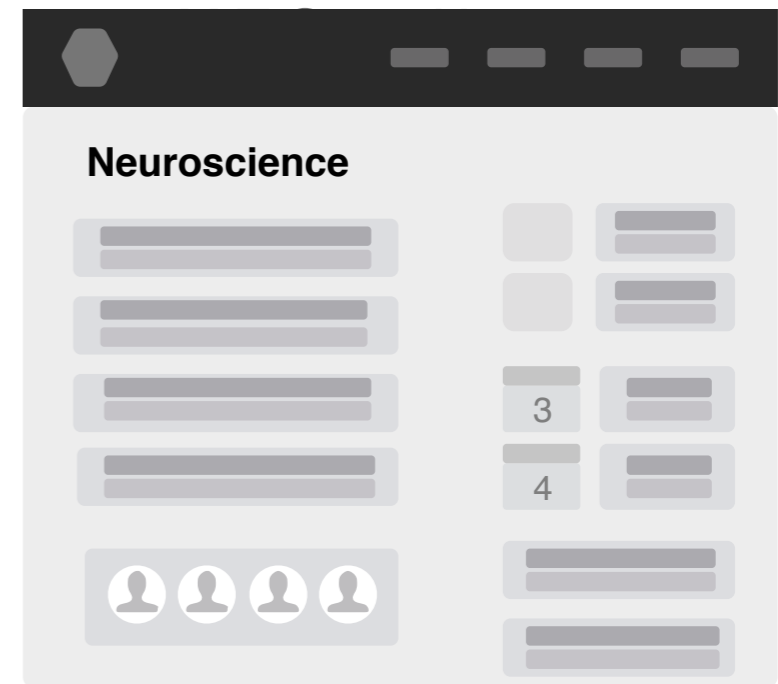


I recognize the author of this article. I'm surprised that MIT Open ranked so high on Google.

Arrive

5. Theme Page

Hsu arrives at the Neuroscience theme page. She discovers a space where featured news, research, media and events are being actively discussed.



OK, now I'm impressed. MIT Open curated the best content in my domain and made it easy to browse



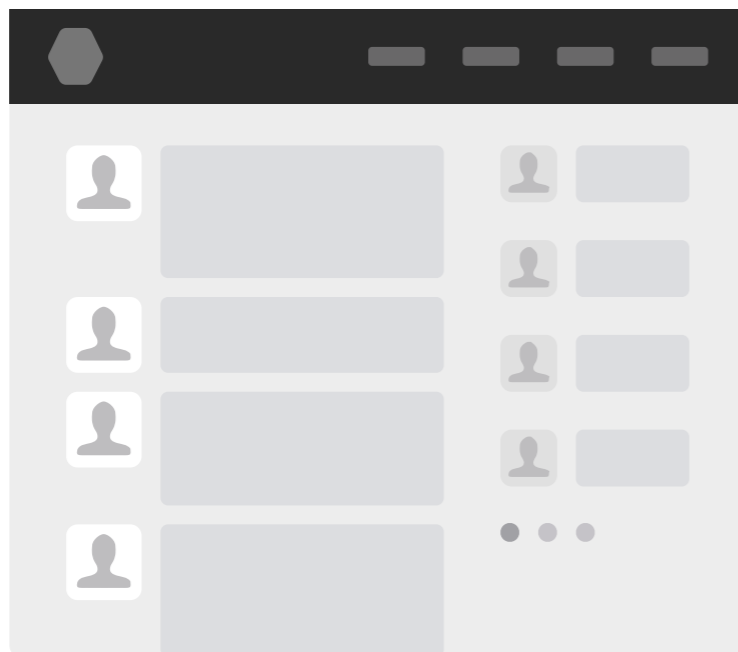
Active Member

Hsu from Hong Kong

Explore

13. Connections

Hsu starts browsing the active discussions and posts. She connects with members about her startup ideas and gets great feedback.

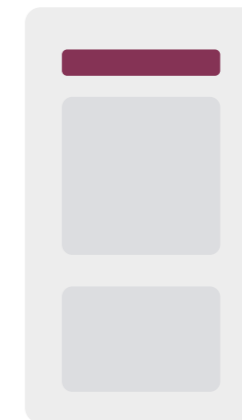


I want to make a connection with several of these people. Some could help me think through my ideas on a biotech startup.

Engage

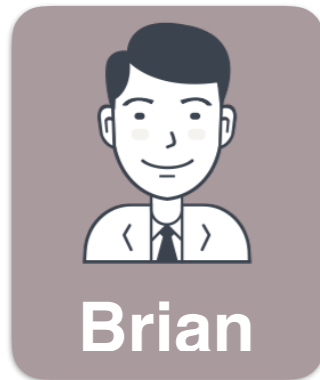
16. Notifications

Hsu subscribes to a weekly updates on the latest activity across MIT Open. She becomes an active contributor and is eventually invited back to MIT to speak at an event.



I love these updates. It's funny, but through MIT Open it's like I feel more connected to MIT than when I was actually there.

Theme Page Curator



Hey, I'm Brian. I studied Business Management at the University of British Columbia.

I earned my *MicroMasters* in Supply Chain. As a top student, I was admitted to MIT to complete my degree.

Now, I've created an SCM theme page with my MIT advisor to increase enrollment in *MicroMasters*.

Journey	Manage	Manage	Explore	Engage
Touchpoint	17. Configure Theme Page	18. Add Content	11. Recommend's	14. Share Content
User Action	Creates a new page dedicated to a key research theme and populates it easily.	Recruits a team of colleagues who add content regularly	System provides smart recommendations	Interacting regularly with other members produces new user-generated content.



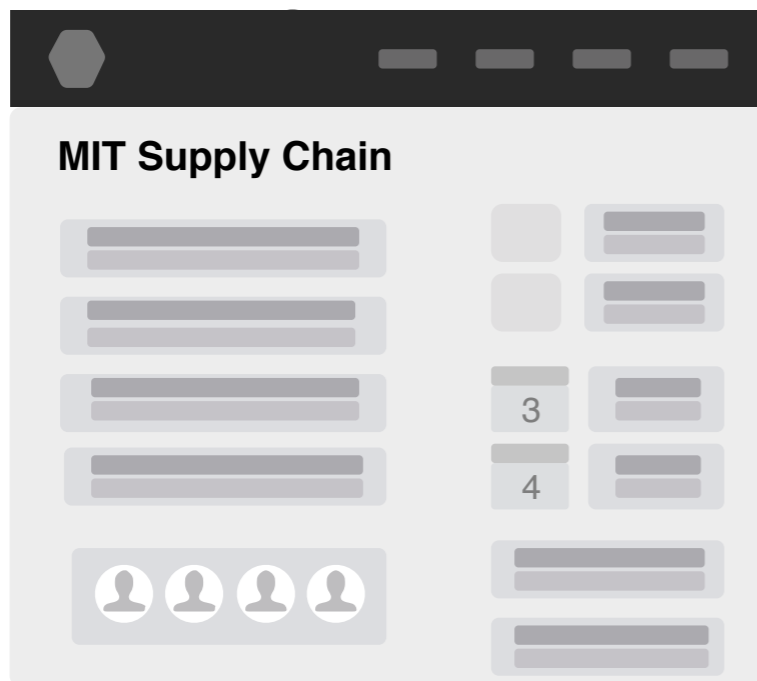
Active Member

Brian from MIT

1. Manage

17. Configure Theme Page

Brian easily creates an MIT Open Supply Chain page. He configures the page to display the types of content he and his Professor want to represent this domain.



By creating a theme page, we're much more likely to increase course enrollment, and even define how the field should be taught.

2. Manage

18. Add Content

Over the next 8 weeks, Brian and his colleagues link to and upload all the best content they can find from the MIT environment and outside.



These forms make it super easy to assemble and populate my Theme Page ... AND enlist my colleagues to help me.



Active Member

Brian from Hong Kong

3. Explore

11. Recommendations

As traffic increases, MIT Open offers increasingly smart recommendations to members based on their stated preferences & browse history.

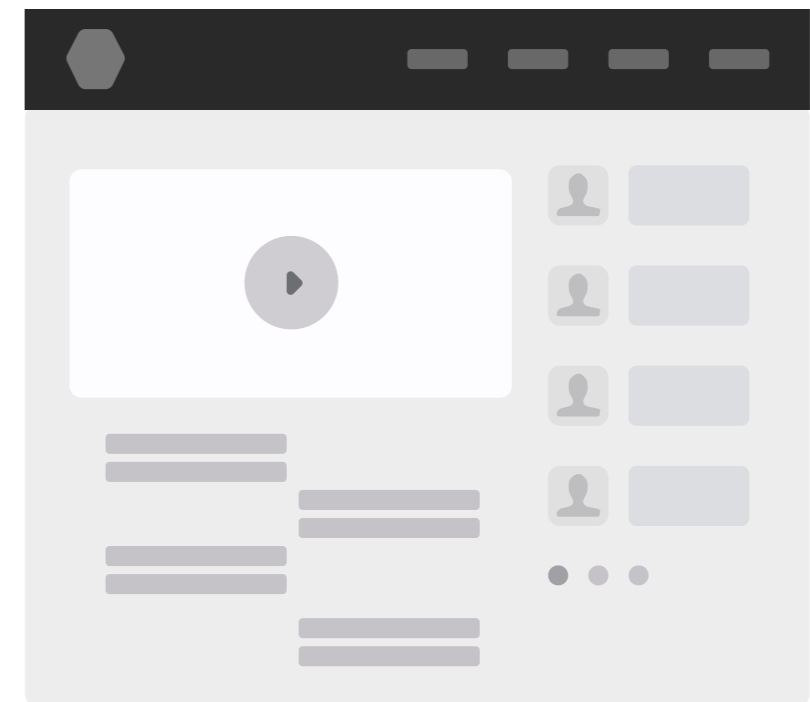


The recommendations are a great feedback loop. Knowing what content is most popular helps us adjust content strategy. More podcasts!

4. Engage

14. Share Content

Brian actively solicits and features user generated content from learners, members and alumni. "Flash webinar" groups discuss key topics each week.



By maintaining a constant buzz around our main course offerings, we're creating a center of influence for the entire field.

Early Sketches

MIT Open: Home Page

1 Highlights from most popular content across all themes

2 Upcoming courses automatically drawn from aggregated list

The screenshot shows the MIT Open website interface. At the top, there is a navigation bar with the MIT Open logo, a search icon, and links for 'SIGN UP' and 'SIGN IN'. Below the navigation bar is a header section with the text 'Discover what's happening in the world of MIT' and a decorative illustration of two figures standing next to a table with a clock and a book, dated 1861.

The main content area is divided into several sections:

- POPULAR:** A list of five articles with their respective titles, authors, and engagement metrics (likes, comments, shares).
 - Sanjay Sarma, Vice President of Open Learning at MIT will answer questions about "MIT OPEN" (open.mit.edu) by Laura White, 45 minutes ago in MIT Open. 1,381 likes, 100 comments, 413 shares.
 - An energy and environmental analysis of aerospace sheet metal part manufacturing (dspace.mit.edu) by Gavin Siddel, 7 days ago in Energy. 55 likes, 3 comments, 154 shares.
 - Wireless power could enable ingestible electronics (news.mit.edu) by Anna Gavrilman, 11 minutes ago in Energy. 14 likes, 1 comment, 4 shares.
 - IoT Week Hackathon in Geneva, Switzerland (6-9 June 2017) (open.mit.edu) by Anna Gavrilman, 2 hours ago in IoT. 12 likes, 6 comments, 18 shares.
 - IoT Circuits for efficient and secure power delivery in distributed applications (dspace.mit.edu) by Tommy Montclair, 2 hours ago in IoT. 57 likes, 102 comments, 94 shares.
 - A measurable improvement in STEM access for the blind (news.mit.edu) by Tommy Montclair, 2 hours ago in Entrepreneurship. 143 likes.
- Live event:** A video player showing a woman presenting on a stage. The video title is 'Financial Evolution at the Speed of Thought' by Andrew W. Lo, MIT Sloan Public Lecture and Fireside Chat, May 12, 2017. There are 'Live event' and 'Watch now' buttons.
- Upcoming Courses:** A list of five courses with their titles, authors, and status.
 - Urban Transportation Planning (New) OCW
 - Supply Chain Fundamentals (MITx | MicroMasters)
 - Beyond Food (Bootcamp | Apply now)
 - Architecture and Systems Engineering (Starting soon) Professional Education
 - Evaluating Social Programs (MITx | Enroll Now)
- News:** A list of five news items with their titles, authors, and dates.
 - Illuminating uncertainty by MIT News, May 12, 2017 1:01pm
 - Lung cancer evolution by MIT News, May 12, 2017 1:01pm
 - Cleaning up water by MIT News, May 12, 2017 1:01pm
 - Food & agricultural issues by MIT News, May 12, 2017 1:01pm
 - Killian Award winner by MIT News

3 Streaming video highlights recent learning events.

4 MIT News feed offers latest updates / categorized by theme

MIT Open: Home Page (cont.)

1

Any qualified member can submit relevant content.

MIT Researchers devise efficient power converter for internet of things (news.mit.edu) by Alice Pote, 3 days ago in IoT. 127 likes, 221 comments, 61 shares.

MIT vs. IDEO: Opposing Approaches Design the Internet of Things (wired.com) by Giovanni Di Milia, 20 minutes ago in IoT. 67 likes, 103 comments, 39 shares.

A study on cybersecurity start-ups : a financial approach to analyze industry trends, entrepreneurship ecosystems and start-up exits (wired.com) by Anna Gavrilman, 2 hours ago in Entrepreneurship. 14 likes.

MIT Researchers devise efficient power converter for internet of things (news.mit.edu) by Alice Pote, 3 days ago in IoT. 127 likes, 221 comments, 61 shares.

2

Crowdsourcing tools: Tag / share / comment / upvote all submitted content.

Energy efficient operating systems and software (dspace.mit.edu) by Sar Haidar, 2 days ago in Energy. 155 likes, 65 comments, 61 shares.

IoT Circuits for efficient and secure power delivery in distributed applications (dspace.mit.edu) by Tommy Montclair, 2 hours ago in IoT. 57 likes, 102 comments, 94 shares.

A measurable improvement in STEM access for the blind (news.mit.edu) by Tommy Montclair, 2 hours ago in Entrepreneurship. 143 likes, 113 comments, 81 shares.

Upcoming Events

- 2017 May 15 MIT Museum Exhibitions 10:00a-5:00p Building: N51
- 2017 May 16 Idea Hub 12:00p-4:00p Building: N51
- 2017 May 19 Puppet Show and Playtime 12:00pm to 1:30pm Building: E55
- Pathos Student Ensemble 3:00p Building: w16

Publications

Title of an amazing paper that's really quite long which would then wrap multiple lines
Author name

Title of an amazing paper that's really quite long which would then wrap multiple lines
Author name

Title of an amazing paper that's really quite long which would then wrap multiple lines
Author name

3

Featured upcoming events and research publications

4

New method removes micropollutants from water by Institute of Science

New coating could prevent pipeline clogging by MIT

GRAFENE

Broad range of media offered – podcasts and videos.

MIT Open: Theme Page

1

Theme pages bring together the best content – curated by qualified content experts.

2

Themes offer a means to break the “course” metaphor and aggregate content across a domain.

MIT Open

Theme: **Entrepreneurship** ▾

Search entrepreneurship

POPULAR (5) NEW (83)

Sort by: **Most active** ▾

201 MIT launches "The Engine", a new venture for world-changing entrepreneurs (open.mit.edu)
by **Erdin Beshimov**, 10 minutes ago
76 80

114 Announcing the next MIT Beyond Food Bootcamp in Taiwan (open.mit.edu)
by **Erdin Beshimov**, 45 minutes ago
54 24

143 A measurable improvement in STEM access for the blind (news.mit.edu)
by **Tommy Montclair**, 2 hours ago
113 81

14 A study on cybersecurity start-ups : a financial approach to analyze industry trends, entrepreneurship ecosystems and start-up exits (wired.com)
by **Anna Gavrilman**, 2 hours ago
5 8

16 New technology could offer cheaper, faster food testing (sciencemag.org)
by **Tommy Montclair**, 11 minutes ago
12 17

143 A measurable improvement in STEM access for the blind (news.mit.edu)
by **Tommy Montclair**, 2 hours ago
113 81

14 A study on cybersecurity start-ups : a financial approach to analyze industry trends, entrepreneurship ecosystems and start-up exits (wired.com)

Courses

Beyond Food
Bootcamp | Apply now

You Can Innovate: User Innovation & Entrepreneurship
MITx | Enroll now

Entrepreneurship 101: Who is your customer?
MITx | Enroll now

Entrepreneurship 102: Do you have a product?
MITx | Enroll now

Managing Innovation and Entrepreneurship
OCW

Designing and Leading the Entrepreneurial Organization
OCW

See all →

Upcoming Events

2017
May 15
11:00a - 1:00p | Watch now (online)

2017
May 15
4:15p - 5:45p | Building: E52-432

2017 Idea Hub

3

Theme pages will serve to highlight and upsell future courses.

MIT Open: Post Detail Page

1

Read latest posts from community members.

2

Participate in ongoing discussion around key topics

MIT Open

Theme: **Entrepreneurship**

MIT Launches the Engine, a new venture for world-changing entrepreneurs
Michelle SY Min just now

12 ↑ | edit | delete

Comment on this post...

Submit

13 Comments Sorted by Best

Samantha Davies 13 minutes ago
Sed ut perspiciatis, unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam eaque ipsa, quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt, explicabo. Nemo enim ipsam voluptatem, quia voluptas sit, aspernatur aut odit aut fugit, sed quia consequuntur magni dolores eos, qui ratione voluptatem sequi nesciunt, neque porro quisquam est, qui dolorem ipsum. Sed ut perspiciatis, unde omnis iste natus error sit voluptatem accusantium doloremque laudantium.

23 ↑ ↓ | reply | report

Will Onuoha 13 minutes ago
Thank you for the recommendation!

2 ↑ ↓ | reply | edit | delete

Paul Hughes 15 days ago
At vero eos et accusamus et iusto odio dignissimos ducimus, qui blanditiis praesentium voluptatum deleniti atque corrupti, quos dolores et quas molestias excepturi sint, obcaecati cupiditate non provident, similique sunt in culpa, qui officia deserunt mollitia animi, id est laborum et dolorum fuga. Et harum quidem rerum facilis est et expedita distinctio. Nam libero tempore, cum soluta nobis est eligendi optio, cumque nihil impedit, quo minus id, quod maxime placeat, facere possimus, omnis voluptas assumenda est, omnis dolor repellendus. Temporibus autem quibusdam et aut officiis debitis aut rerum necessitatibus saepe eveniet, ut et voluptates repudiandae!

33 ↑ ↓ | Reply

Sophie Jim 13 days ago
I had a similar experience.

12 ↑ ↓ | Reply

Paul Hughes 13 days ago
At what company?

12 ↑ ↓ | Reply

Garrett Brown 13 minutes ago
quia voluptas sit, aspernatur aut odit aut fugit, sed quia consequuntur magni dolores eos, qui ratione voluptatem sequi nesciunt, neque porro quisquam est, qui dolorem ipsum, quia dolor sit amet

eius modi tempora incidunt, ut labore et dolore magnam aliquam quaerat voluptatem. Ut enim ad minima veniam, quis nostrum exercitationem ullam corporis suscipit laboriosam, nisi ut aliquid ex ea commodi consequatur? Quis autem vel eum iure reprehenderit, qui in ea voluptate velit esse, quam nihil molestiae consequatur, vel illum, qui dolorem eum fugiat, quo voluptas nulla pariatur? quia voluptas sit, aspernatur aut odit aut fugit, sed quia consequuntur magni dolores eos, qui ratione voluptatem sequi nesciunt, neque porro quisquam est, qui dolorem ipsum, quia dolor sit amet

Submit a New Post

You might be interested in...

Mike Volpe will be doing an "Ask Me Anything" on Monday at 3PM EST.
13 minutes ago

I noticed MIT is offering a new Bootcamp in Entrepreneurship!
13 minutes ago

Facebook Boston is hosting an entrepreneurship lunch & learn friday
76 minutes ago

Anyone have any tips on local VC options?
5 hours ago ago

Lorem ipsum dolor sit amet.
5 hours ago ago

Recently Active

2345 900 845 1009

Courses

Beyond Food
Bootcamp | Apply now

You Can Innovate: User Innovation Entrepreneurship
MITx | Enroll now

Entrepreneurship 101
MITx | Enroll now

Entrepreneurship 10: have product?
MITx | Enroll now

3

Recommended content based on popularity and relevance.

4

Connect directly with other members.

MIT Open: Course Directory Page

1

Find all MIT digital courses in one place – paid or free.

The screenshot shows the MIT Open Course Directory page. At the top, there is a dark red header with the MIT Open logo, a search icon, and links for 'SIGN UP' and 'SIGN IN'. Below the header, the main content area is titled 'MIT Open Courses'. It features a search bar with the placeholder text 'Search courses...' and a link for 'Advanced search'. The page is divided into two columns: 'New Courses' and 'Popular Courses'. The 'New Courses' column lists: 'Urban Transportation Planning' (OCW), 'Supply Chain Fundamentals' (MITx | MicroMasters | Enroll Now), 'Beyond Food' (Bootcamp | Apply Now), 'Architecture and Systems Engineering' (Professional Education), and 'Evaluation of Social Programs' (MITx | Enroll Now). The 'Popular Courses' column lists: 'Linear Algebra' (OCW), 'Becoming an Entrepreneur' (MITx), 'Introduction to Computer Science' (MITx), 'Classical Mechanics' (OCW), and 'Intro to Calculus' (OCW). Below these sections, there is a section for 'Open Learning Programs' which is further divided into three categories: 'MicroMasters' (Supply Chain Management, Data, Economics & Development Policy, Principles of Manufacturing), 'Bootcamps' (Entrepreneurship, IoT (Internet of Things), Innovation: Future of Sustainability), and 'Professional Education' (Quantum Computing, Architecture and Systems Engineering, Data Science). At the bottom of the page, there is a dark footer with the MIT logo, a 'GIVE TO MIT' button, and contact information for MIT Giving, edX, and the Office of Digital Learning. The footer also includes the Massachusetts Institute of Technology address and a copyright notice for 2016-2017.

2

Robust search traverses all learning assets.

3

Courses organized by popularity or relevance.